

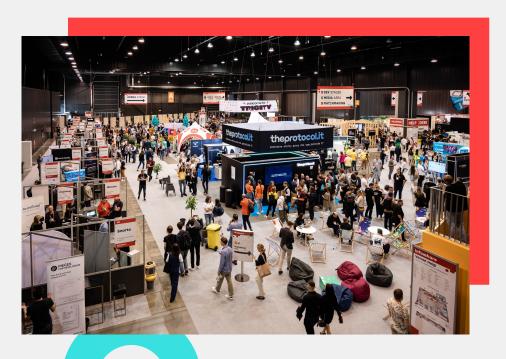
# Introduction

Infoshare 2023 was yet another successful conference! Over six thousand people joined us for this 2-day event at the junction of business, technology, and marketing. We are convinced that even more attendees will join us for Infoshare 2024!

Infoshare at its very core is all about the community of our attendees: developers, startupers, investors, executives, innovation leaders, marketers, and media representatives. The conference provides them with practical knowledge, tons of inspiration, and lots of opportunities to network and form meaningful relations.

We kindly invite you to read the following report on Infoshare 2023 Attendees, which includes all the useful data and analyses of this year's attendees. This publication emphasizes the reasons why you should invest in joining us for the conference as well as the basis for our firm belief that Infoshare brings great value to both our community and partners.





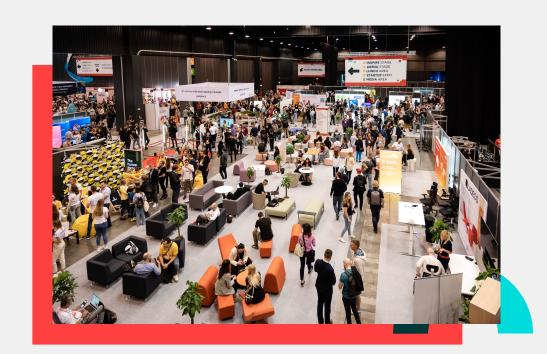


# Infoshare 2023 in numbers

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Thank you for being with us!

See you in May 2024 Gdańsk, Poland











166 speakers



316 startups



100+ interviews

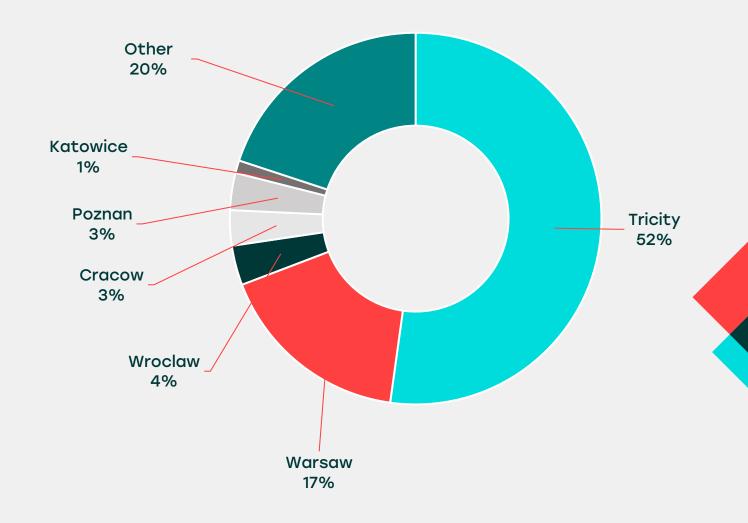


# Participants' origin: Polish attendees

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Over 6000 registered attendees come from 49 countries. The majority of participants come from Poland (91%), while a large portion of them comes from Tricity – Gdansk, Sopot, Gdynia (52%).

9% of this year's attendees were from abroad. The most popular countries:
Germany, United Kingdom, United States,
Ukraine, Czech Republic and United States.



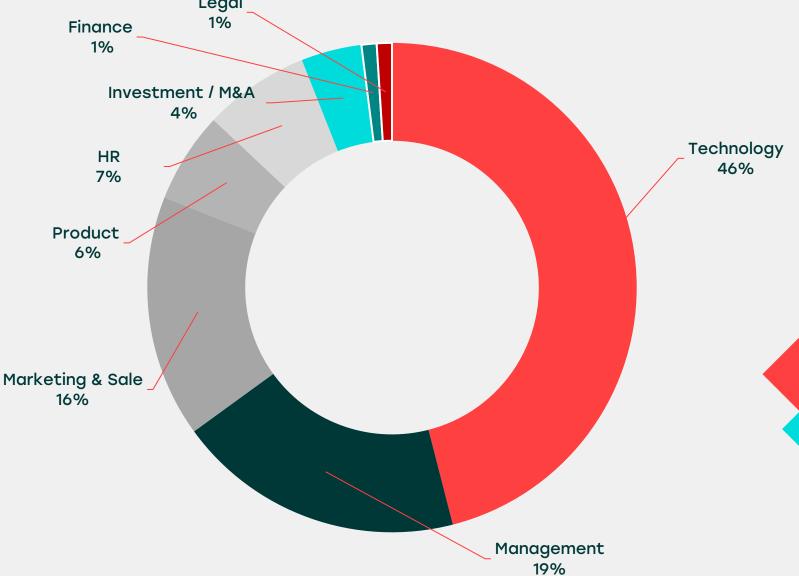
Participants' Background: Area of expertise

The largest number of participants of this year's edition represented

Technology (46%) and

Management (19%) branches.

There were also attendees who represented Marketing & Sale (16%).

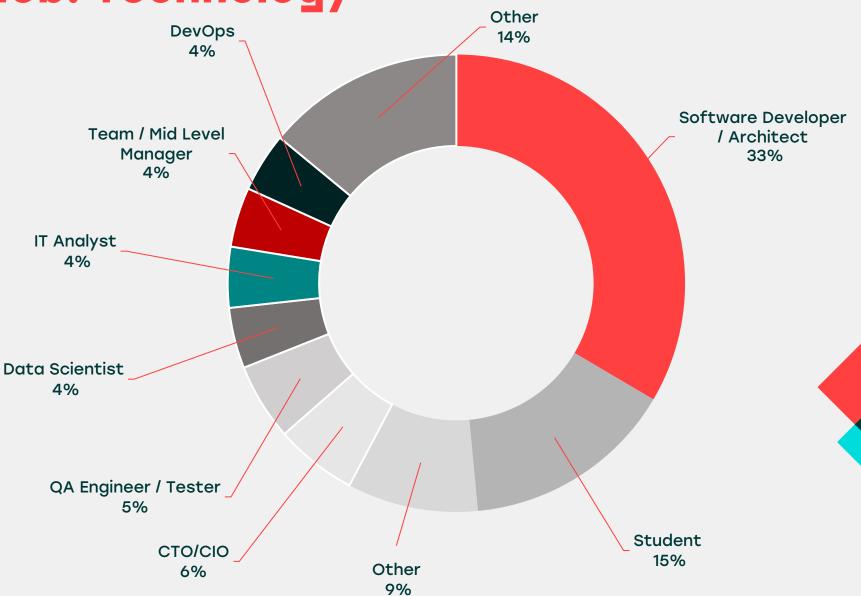


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Participants' Job: Technology

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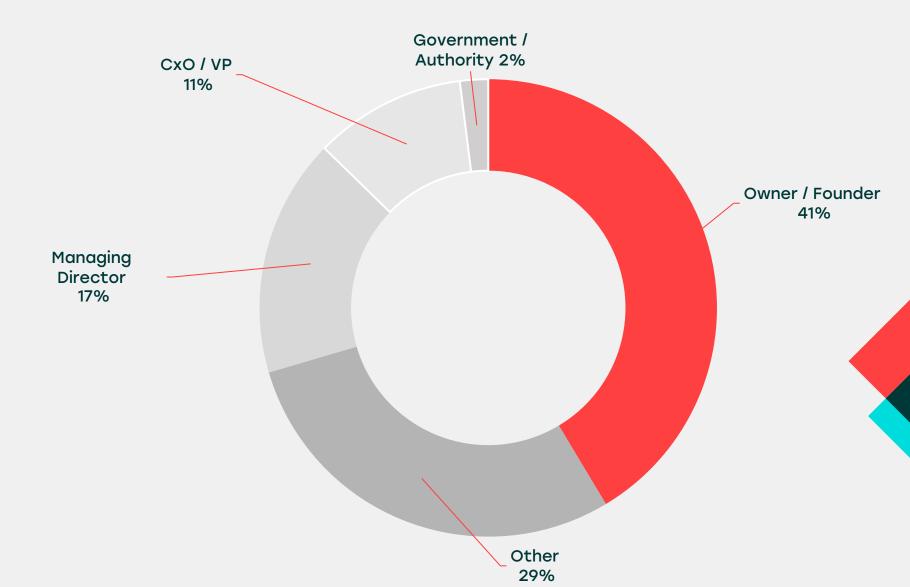
The biggest number of attendees comprises Software Developer /
Architect (33%),
Student (15%),
CTO/CIO (6%) and
QA Engineer / Tester (5%).



# Participants' Job: Managment

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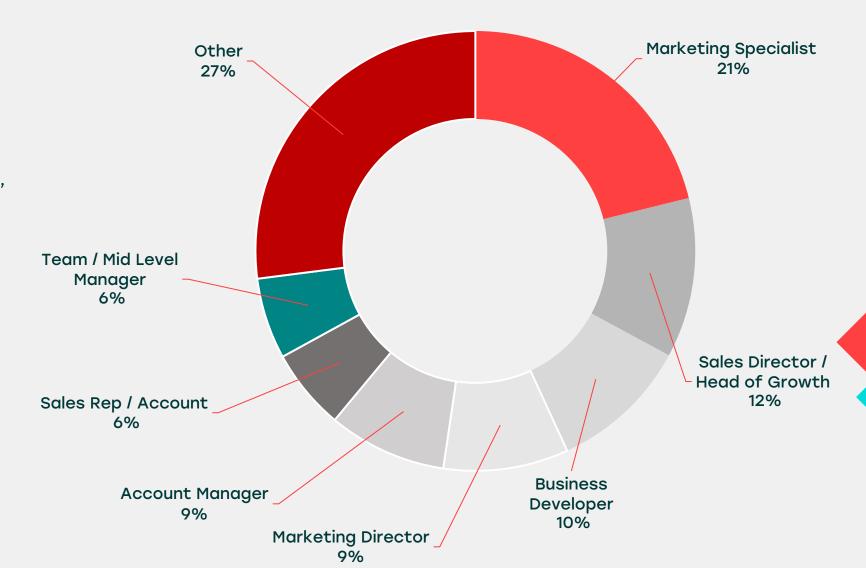
The biggest number of attendees comprises Owner/Founder (41%),
Managing Director (17%),
CxO/VP (11%)



# Participants' Job: Marketing & Sale

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The biggest number of attendees comprises Marketing Specialist (21%), Sales Director / Head of Growth (12%), Business Developer(10%) and Marketing Director (9%).

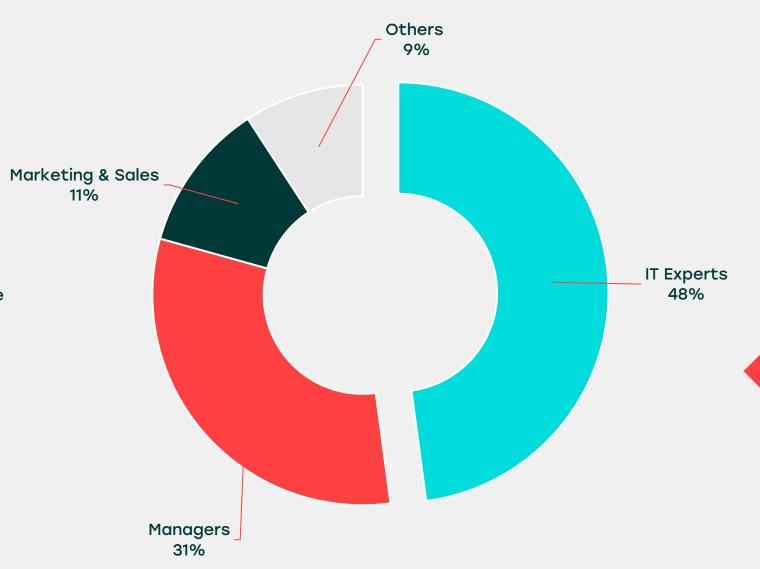


# **Attendees Profile**

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In order to better reflect the distribution of areas of expertise (IT, marketing & sales, management) among our attendees, we aggregated the data.

We hope that this form will allow you for a better assessment of the full potential of the conference.



# Industry: Technology & Management

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Industry	Technology %
Software Development	18
Education	10
Finance & Banking & Insurance	9
Analytics & Big Data	6
Artificial Intelligence	5
E-commerce & Online marketplaces	5
Security	3
Transport & Automotive	3
Health, Medtech & Wellbeing	6
Media & Communications	2

Industry	Management %
Software Development	12
E-commerce & online marketplaces	8
Education	6
Finance & Banking & Insurance	6
Analytics & Big Data	6
Health & Medtech & Wellbeing	4
Artificial Intelligence	6
Marketing & Adtech	4
Media & Communications	3
HR	3





Here's the distribution of experience in individual areas (in percentage):

Experience	Technology %	Management %	Marketing & Sales %
0-2 years	32	13	20
3-5 years	23	18	25
6-10 years	18	20	24
10+ years	27	47	30



# Programming languages used by IT Professionals

Our attendees develop software in several programming languages. Therefore, companies can find potential employees with skill sets relevant to any industry.

Technology	%
HTML / JavaScript /CSS	35
PHP / Python / Ruby	26
ReactJS, Angular, NodeJS, other JS Framework	24
Java / Scala	24
Machine Learning / Al	20
Docker Kubernetes	19
Relational & Non-relational Databases	19
Continuous Integration / Continuous Delivery	18
.Net / C#	17
Cloud Computing	18
C / C++ / Go	16
Data Science / Data Analytics / R	15

# **Startups**



This year's Startup Contest, in which startups pitch their innovative ideas in front of jury of experts and IS audience, attracted 316 applications from 39 countries.

The percentage distribution for 2023 is presented below:

- 50% of startups having an MVP (early stage)
- 39% of startups working on product (seed stage)
- 8% of startups validated business model (growth stage)
- 3% of startups after break-even point (profitable company)

#### Top 8 countries:

- Poland
- United Kingdom
- Germany
- Estonia
- Spain

#### **Top branches:**

- Health & Medtech & Wellbeing
- Education
- Artificial Intelligence
- E-commerce & online marketplaces
- Cleantech/Energy



# Matchmaking



Matchmaking is a 20-minute, individual business meeting between Startup, Investor, Executive and Networker pass holders. Matchmaking was held online for 5 days, but for both conference days (24th - 25th May) meetings were conducted in-person.

Experience	22 <sup>nd</sup> May	23 <sup>rd</sup> May	24 <sup>th</sup> May	25 <sup>th</sup> May	26 <sup>th</sup> May
Accepted invitations	6	11	1039	746	35



1837 meetings



36740 minutes of conversations

## Investors

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# In 2023, we were trusted by most respected brands

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#### Partners 2023

MAIN PARTNER



GDAŃSK

**DIAMOND PARTNER** 















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